



Integrity. Innovation. Impact.

Core Competencies

Mellott & Associates can help the federal government, states, and private sector meet their requirements for managing information technology, program management, and leadership training. We specialize in providing innovative services to our customers.

- Understands the nexus between technology, people, and processes
- Seasoned executive leaders with significant experience managing critical programs and projects
- Curriculum development and synchronous delivery in leadership education
- Practical innovations providing solutions to reach the end-user
- Developing and managing complex research portfolios
- Skilled in policy analysis, program evaluation, policy, and social impact assessments

Differentiators

- Experienced leaders who solve problems
- Technology consultancy with decades of experience in government and academic environments
- Team of educators with advanced degrees in technology, public policy, and administration
- Ability to consider seemingly disparate data and sources in a way that can make a meaningful difference
- Understanding the requirements process to deliver what the customer needs in the time given
- Unique understanding of pedagogical and research implications, based on timing and environment

Company Data

Company History

Mellott & Associates is a Certified Service-Disabled Veteran-Owned Small Businesses (SDVOSB) with over 30 years of experience helping clients innovate to achieve measurable and reliable results.



- UEI - D6K1Z9F8LMQ8
- SDVOSB
- NAICS: 611430, 611699, 518210, 541511, 541512, 541513, 41519, 541611, 541618, 541690, 561110, 561499
- NGIP Codes: 91800, 92400, 95800, 92000
- CAGE Code - 985Y9
- Accept Credit and Purchase Cards

Annandale, VA

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Past Performance

Indian Health Service – Provided Subject Matter Expertise and Program Management resources, supporting Health Information Technology Modernization Program, a \$3B electronic health record modernization project, focusing on Program Management Operations, Deployment, and Human-Centered Engineering.

Defense Health Agency - Provided executive leadership and technical direction in formulation, implementation, and completion of Military Health System-wide information technology research policy and program operations. Directed strategic technology research, development, and systems integration projects worth over \$80M. Included numerous projects guiding the development of tactics, techniques, and procedures dealing with business and clinical data.

Office of the Army Surgeon General - Served as Assistant Investigators for the Army Surgeon General's vision and critical effort, the System for Health, on a 5-year study, examining the impact of sleep, activity, and nutrition on increasing soldiers' health and readiness. Maintained relationships with strategic, operational, and tactical level leaders on the benefits and impact of the program. Developed thirteen separate contracts with a monetary scope exceeding \$300M. Served as a senior operational medicine technology consultant for the Army Surgeon General.

Veterans Affairs - Developed research, innovations, and an operational medicine profile within a large business with a monetary scope exceeding \$150M. Span included two of the largest Health Information Technology contracts within Federal government history, totaling over \$10B.

Army Medicine – Implemented, Operated, and Managed electronic health record systems, teleradiology, telebehavioral health, and other operational medicine initiatives at over 100 sites around the globe. Ensured systems in the forward deployed environment were available as needed and required and supported world-class medical care from the forward edge of the battlefield, back to fixed facilities in the U.S., and through to the Veteran's Administration. Provided both business as well as clinical training on deployed information systems.

Veterans Affairs – Designed and implemented a national Veteran outreach program for the Electronic Health Record Modernization Program. Outreach included a training and marketing plan for reaching over 9 million beneficiaries. Built relationships at the national level with key Military Service Organizations and Veteran Service Organization leaders. Implemented a campaign plan for the VISN levels, including working with VISN leaders as well as VAMC leaders. Provided in-classroom, virtual, and large audience briefing and training.

Fairchild Medical Center – Yreka, CA – Developed and provided classroom training to clinical and administrative staff in the areas of Microsoft Teams, OneDrive, and Office 365. Provided office hours for employees to sign up with instructors to get one on one support. Developed, provided, and executed a remote support training plan for users that may need additional support after the initial classroom training.

The Medical University of South Carolina - Developed and delivered doctoral-level courses in Advanced Information Systems and Managing Information Systems for practicing clinicians, IT decision-makers, and C-suite leaders in government and the private sector. This included guided work with medical terminology, coding, and understanding relationships between seemingly disparate datasets.

Clemson University – Developed and maintained an online synchronous educational program at the graduate level. Balanced pedagogical implications, increasing student satisfaction, and increasing the program's bottom line. Developed and owned courses that included Ethical Decision-Making, Organization Theory and Public Management (Masters and Doctoral level), Administrative Leadership, Policy Analysis and Decision Making, Strategic Planning and Project Management, Public Policy Process, Technology and Innovation in the Public sector, and Managing Information Technology in Public Administration.